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# HNS Network News



## *Current News*

Quarter 1, 2010

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**This section includes the following 2 articles:**

- 2010 “Free CE from HNS” Seminar
- Welcome New HNS Providers

### **2010 “Free CE from HNS” Seminar April 16, 17, & 18**

HNS is excited to announce our 2010 free CE Seminar, to be held April 16-18, 2010. Our seminars are designed to provide you with relevant continuing education courses, to assist in meeting your CE requirements, and to provide an opportunity for you to visit with friends and colleagues from across the state.

In addition to our 12 hours of NC BOE approved FREE CE, we are excited to bring you a very special Provider Workshop on Friday, April 16. Like you, HNS is very concerned about post payment chiropractic audits and the potential impact these audits can have on your practice. And, like you, we want to see an end to these audits... how can we make this happen? By understanding WHY these audits are occurring, and by working to assure that all chiropractic health care records support the need for the services and codes billed to the payors, we can end the inappropriate billings that result in repayments to the payors. Once this occurs, we should see a significant decline in the number of chiropractic post payment audits. We are committed to providing you with the tools and information you need to have excellent patient records, which support the services you bill to the payors. Towards that end, HNS is presenting a special workshop for our providers and their staff members. This workshop is titled:

#### **“The GOOD, the BAD and the UGLY” (Everything you ever wanted to know about Post Payment Audits, but were afraid to ask...)**

**The UGLY** - The focus of this workshop will be a review of an actual chiropractic health care record that was one of several records audited as part of a 2009 chiropractic post payment audit by a major health care plan. The record that we will review **did not meet documentation/medical necessity requirements** for CPT codes 97140 (manual therapy) and 97124 (massage therapy) and resulted in a large repayment to the payor.

**The BAD** - We will also review a “typical” chiropractic health care record and identify problem areas found in the record. This will include a thorough review of the DO’s and DON’T’s of documentation, coding and billing.

**The GOOD** - We will also review a “GOOD” chiropractic health care record that includes **appropriate documentation and coding** and **clearly establishes medical necessity for all services provided** (including 97140 and 97124).

This workshop will cover how the audit process works... what the key audit triggers are... what the payors look for during audits. There will also be time for your questions about post payment audits. This special **workshop is open to all network providers and their staff members**. Space is limited, so **please register early!**

## 2010 HNS speakers for CE credit

(The following programs have been approved by the NC BOE)

12 hours of CE

**Dr. Art Croft – “Whiplash and Brain Injury”**

Dr. Croft has long been considered the foremost chiropractic authority on whiplash injury in the United States and will be back again in 2010 to present Module 4, **“Whiplash Injury”**. This program is the conclusion of his four module program leading to certification in **Whiplash and Brain Injury Traumatology**.

12 hours of CE (includes both of the following six hour programs which meet the NEW NC BOE CE requirements)

**6 Hours - Dr. Stephen Savoie – “Record Keeping and Risk Management”**

Dr. Savoie is a featured NCMIC speaker, a practicing physician, and a leading speaker on documentation and compliance. Dr. Savoie will present a six hour program titled **“Risk Management and Record Keeping.”**

**6 hours - Anna Allen, RN, MSN, CLNC - “Ethics & Professional Boundaries”** Ms.

Allen is a featured NCMIC speaker, Professional Relations Representative, and Continuing Education Instructor. Ms. Allen will present a six hour CE credit lecture titled **“Ethics & Professional Boundaries.”**

The 2010 **Free CE from HNS** seminar promises to be our best seminar yet. Please join us for this exciting event! Space is limited for each speaker, so please register as soon as possible to assure that you are able to attend the program of your choice.

On behalf of the HNS staff and our board of directors, we look forward to seeing you in April.

Best regards,

*Parker Binder*

F. Parker Binder  
Executive Director

# 2010 HNS Seminar Fact Sheet

**Where:** Four Seasons/Koury Convention Center in Greensboro, NC

**When:** April 16 - 18, 2010

## Speakers:

### Friday, April 16th – HNS Provider Workshop

**“The GOOD, the BAD and the UGLY”**– *Everything you ever wanted to know about post payment audits, but were afraid to ask.*

This workshop is open to our providers AND their staff members.

**Date & Time:** Friday, April 16: 1pm – 5pm

### Saturday and Sunday, April 17 & 18

(The following programs have been approved by the NC BOE)

#### Program 1: 12 hours

##### **Dr. Stephen Savoie (6 hours)**

Dr. Savoie is a featured NCMIC speaker, a practicing physician, and a leading speaker on documentation and compliance. Dr. Savoie will present a six hour program titled **“Risk Management and Record Keeping.”**

##### **Ms. Anna Allen RN, MSN, CLNC (6 hours)**

Ms. Allen is a featured NCMIC speaker, Professional Relations Representative, and Continuing Education Instructor. Ms. Allen will present a six hour CE credit lecture titled **“Ethics & Professional Boundaries.”**

**Date & Time:** Saturday, April 17: 8am – 12 noon, 1pm – 5pm  
Sunday, April 18: 8am – 12 noon

**(PLEASE ARRIVE IN TIME TO SIGN-IN PRIOR TO 8AM SEMINAR!)**

#### Program 2: 12 hours

##### **Dr. Art Croft (12 hours)**

Dr. Croft has long been considered the foremost chiropractic authority on whiplash injury in the United States and will be back again in 2010 to present Module 4 on **“Whiplash Injury.”** This program is the conclusion of his four module program leading to Certification in **Whiplash and Brain Injury Traumatology.**

**Date & Time:** Saturday, April 17: 8am – 12 noon, 1pm – 5pm  
Sunday, April 18: 8am – 12 noon

**(PLEASE ARRIVE IN TIME TO SIGN-IN PRIOR TO 8AM SEMINAR!)**

## Reporting of Credits to NC BOCE

Within three weeks of the 2010 HNS Seminar, HNS will provide the NC BOCE with the appropriate number of CE hours obtained by each provider at our seminar. We will also provide a letter to each physician that includes the number of hours reported to the NC BOCE.

## Free Lunch on Saturday provided by HNS

FREE lunch will be provided by HNS from 12 noon to 1pm for all registered HNS providers. (You don't have to worry about rushing to find a restaurant and making it back for the 1pm afternoon session.)

## HNS Cocktail Reception (Saturday, April 17, 5pm)

After your CE class on Saturday, please join us for our **Saturday Night Cocktail Reception**... just a few steps away from the seminar classrooms. You can expect delicious food, icy cocktails and other beverages, and an opportunity to spend the evening with friends and colleagues from across the state. All FREE of charge.

## How to Register for the HNS Seminar

Registration for the seminar must be done via the secure portion of our website: [www.healthnetworksolutions.net](http://www.healthnetworksolutions.net). Please log in to the Provider Section (Green "Provider Login" button) and scroll over **NC CE Seminar** and click on **Registration**.

## Hotel Reservations

The Sheraton Four Seasons is the largest hotel and convention center between Washington DC and Atlanta, offering excellent restaurants and bars. The hotel adjoins the Four Seasons Mall, one of the largest enclosed malls in the Southeast.

We have reserved a block of rooms at the hotel for both Friday and Saturday nights at a discounted price of **\$130.00 per night**, plus tax. These rooms will be available at the discounted price for HNS providers and held until **March 16, 2010**. After that date, the hotel will continue to take reservations at their regular rates, provided rooms are available. Please contact them directly prior to the March 16 deadline to reserve your room.

To reserve your room, call the Sheraton at Four Seasons at 1-800-242-6556, extension #1. In order to receive the special group-discount rate, mention that you are an HNS Provider attending the CE Seminar.

As always, if you need ANY assistance with registering for our seminar, please call your HNS Provider Representative at (877) 426-2411. She will be happy to assist.

**Space is limited for EACH speaker so please  
REGISTER EARLY!!!**

# WELCOME NEW HNS PROVIDERS!

We would like to extend a warm welcome to the following providers that have recently joined the HNS network.

Dr. Jason R Baker  
Baker Chiropractic &  
Rehabilitation  
Morganton, NC

Dr. Diane N Burke  
Dr. Diane Burke  
Charlotte, NC

Dr. David J Davies  
Davies Southport  
Chiropractic  
Southport, NC

Dr. A. Shane Dreher  
Valley Corners Chiropractic  
Hickory, NC

Dr. Michael J Fuller  
Cary Chiropractic  
Cary, NC

Dr. Meredith D Furst  
Williams Chiropractic &  
Decompression Center  
Greensboro, NC

Dr. Jeffrey S Gerdes  
Jeffrey Stanton Gerdes  
Apex, NC

Dr. Gregg H Giblin  
South Charlotte Chiropractic  
Charlotte, NC

Dr. Akihito Gido  
AKI Chiropractic &  
Acupuncture  
High Point, NC

Dr. Elizabeth K Gingrey  
Salyer Chiropractic Clinic  
Asheboro, NC

Dr. David D Godwin  
Salisbury Chiropractic  
Salisbury, NC

Dr. Stanley J Graczyk  
Triangle Chiropractic  
Durham, NC

Dr. Thomas H Gugerli  
Swiss Spine Clinic  
Cary, NC

Dr. John M Hoctor  
Hoctor Chiropractic & Family  
Wellness Center  
Cornelius, NC

Dr. Michael A Hoehle  
Raleigh Chiropractic &  
Wellness  
Raleigh, NC

Dr. Lana R Horn  
Horn Chiropractic Center  
Roanoke Rapids, NC

Dr. Russell K Hulbert  
Advanced Health &  
Chiropractic Center  
 Mooresville, NC

Dr. Amy E Jackson  
Whole Family Chiropractic  
Cary, NC

Dr. Lauren L Jetton  
Christensen Chiropractic  
Charlotte, NC

Dr. Mary A Leavitt  
Crabtree Chiropractic Center  
Raleigh, NC

Dr. Joshua D McMillon  
Proactive Performance Centers  
Raleigh, NC

Dr. Zahra Mohammadi  
Mohammadi Chiropractic Clinic  
Raleigh, NC

Dr. William E Moody  
Moody Chiropractic  
Winston-Salem, NC

Dr. Garry Nelson  
Garry Nelson, DC, PC  
Sanford, NC

Dr. Lisa A Salyer  
Salyer Chiropractic Clinic  
Asheboro, NC

Dr. Richard L Sheppard  
WellnessOne of Hickory  
Hickory, NC

Dr. Anesha N Smith  
Graybar Chiropractic  
Wilmington, NC

Dr. Mark P Trell  
Body Wisdom Chiropractic  
Raleigh, NC

Dr. Courtney S VanAcker  
Proactive Performance  
Centers  
Charlotte, NC

Dr. Jack Vang  
Vang Chiropractic & Wellness  
Center  
Hickory, NC

Dr. Kyle E Waltz  
Love Chiropractic Center  
Concord, NC

Dr. Bret M Wickstrom  
Kean Chiropractic Center  
Greenville, NC

Dr. Sharon A Wright  
Moore County Chiropractic  
Carthage, NC